



SOUTHERN POWER DISTRIBUTION COMPANY OF TELANGANA LIMITED
NORTHERN POWER DISTRIBUTION COMPANY OF TELANGANA LIMITED

Chief General Manager (IPC & RAC)/TSSPDCL/Corporate Office

CORRIGENDUM

For

RFP Notice No:- CGM(IPC&RAC)-02/2018-19 dated 01.12.2018

A corrigendum is being issued in RFP Notice No:- CGM(IPC&RAC)-02/2018-19 dated 01.12.2018. The original clause now has to be read as per the modified clause.

The modifications of the clauses are tabulated below

S. No	RFP Page No.	RFP Clause No.	Existing Clause details		Modified Clause (Now to be read as follows)			
1	5	Notice inviting Tender Details: Serial Nos 14, 15, 16	14	Bid Submission Closing Date	31.12.2018 at 17:00 hrs.	*	Presentation Session	10.01.2019
			15	Technical Bid Opening Date	02.01.2019 at 12:00 hrs.	14	Bid Submission Closing Date	16.01.2019 at 17:00 hrs
			16	Financial Bid Opening Date	08.01.2019 at 12:00 hrs.	15	Technical Bid Opening Date	17.01.2019 at 12:00 hrs
						16	Financial Bid Opening Date	25.01.2019 at 12:00 hrs
2			The following sentence <i>"The experience is to be supported by work orders or completion certificates issued by official of rank not less than Chief Engineer"</i> Is replaced and modified as given in the column next		"The experience is to be supported by work orders or completion certificates issued by official of rank not less than Superintending Engineer"			

3	20	Table 2 Clause C II	II	S	• Bid process management for procurement of solar power under decentralized distribution generation model (one mark for each bidding done for past five years)	3	II	R	• Bid process Management done for power distribution utilities only for procurement of solar, wind, hybrid solar and wind (1 mark for each bidding done for past five years).	3
				a	• Procurement of power from Solar Roof-top Models (1 point for each engagement)	2		w	• Procurement of power from solar Roof-top models for power distribution utilities (1 mark for each engagement)	2
4	20	Table 2 Clause C V	II	Miscellaneous (each work carries one mark) (for past 5 years)	• Grid connected and off grid Solar Pump Set Model • Implementation of EV Policy • Support on Material Management and quality of material	2	II	Miscellaneous (each work carries one mark) (for past 5 years)	• Grid connected and off grid Solar Pump Set Model • Implementation of EV policy and support in EV related initiatives • Support on Material Management and quality of material	2
5	21	Table of evaluation of technical score at clause 19.B	Table 2				<p>An additional clause 1(f) “Presentation of consultancy firm” carrying 10 marks is added and the marks have been adjusted in other clauses accordingly. The modified technical evaluation criteria will be as per the Annexure below.</p> <p>The presentation of the interested bidders is scheduled on 10.01.2019 and it is requested to register for the time slot for giving presentation through a representation to mail id seipc@tssouthernpower.com. The Presentation carries marks as per modified Table 2.</p>			

Note: The corrigendum will be placed in www.tssouthernpower.com, <https://tender.telangana.gov.in>, and <http://tsnpdcl.in/>

Phone No.: 040-23431452

SD/-
Chief General Manager (IPC & RAC)
TSSPDCL

Annexure

S. No	Criteria (Minimum 75 marks are required for considering the bidder and opening financial bid)	Max Marks																																				
1	Credentials of the firm	75																																				
a	<p>Experience of ARR filings /Tariff proposals of Retail Supply Business and Distribution MYT filings for distribution companies. The experience should be continuous but not necessarily with the same Discom. The experience is to be supported by Work Orders or Completion Certificates. If the same Bidder has performed the relevant works in one or many Discoms in single Financial Year, it will be considered as one assignment for evaluation.</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th style="text-align: center;">Years</th> <th style="text-align: center;">Marks</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">Continuously for 3 years</td> <td style="text-align: center;">10</td> </tr> <tr> <td style="text-align: center;">For 4 to 6 years</td> <td style="text-align: center;">15</td> </tr> <tr> <td style="text-align: center;">For 6 to 8 years</td> <td style="text-align: center;">20</td> </tr> <tr> <td style="text-align: center;">> 8 years</td> <td style="text-align: center;">25</td> </tr> </tbody> </table>	Years	Marks	Continuously for 3 years	10	For 4 to 6 years	15	For 6 to 8 years	20	> 8 years	25	25																										
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b	<p>Assistance in preparation of Business Plan/ Resource Plan for Distribution Utilities in the last 5 years (3 marks for business/resource plan per control period. The experience is to be supported by Work Orders or Completion Certificates issued by official of rank not less than rank not less than Superintending Engineer or Executive Engineer).</p>	3																																				
c	<p>Experience of consultancy/analytical support on operational matters only for the works mentioned in the scope of work to power distribution companies during 5 years. (The experience is to be supported by certificates or work orders issued by official of rank not less than rank not less than Superintending Engineer or Executive Engineer of the Utility). The methodology followed for allocation of marks is as per the table below</p> <table border="1" style="width: 100%;"> <thead> <tr> <th style="text-align: center;">Category</th> <th style="text-align: center;">Head</th> <th style="text-align: center;">Scope of works covered</th> <th style="text-align: center;">Max Marks</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">I</td> <td style="text-align: center;">Implementation and monitoring of UDAY/Power for all (for any one of the past three years)</td> <td> <ul style="list-style-type: none"> • Experience of advising the Discoms as per the UDAY DISCOM Quarterly performance ranking (as on 30th September 2018) <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th style="text-align: center;">Band of Ranks</th> <th style="text-align: center;">Marks to be allotted</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">1 - 10</td> <td style="text-align: center;">5 marks</td> </tr> <tr> <td style="text-align: center;">11 - 20</td> <td style="text-align: center;">4 marks</td> </tr> <tr> <td style="text-align: center;">21 - 30</td> <td style="text-align: center;">3 marks</td> </tr> <tr> <td style="text-align: center;">31 - 40</td> <td style="text-align: center;">2 mark</td> </tr> <tr> <td style="text-align: center;">> 40</td> <td style="text-align: center;">1 mark</td> </tr> </tbody> </table> </td> <td style="text-align: center;">5</td> </tr> <tr> <td></td> <td></td> <td> <ul style="list-style-type: none"> • Program management for Power for all scheme </td> <td style="text-align: center;">3</td> </tr> <tr> <td style="text-align: center;">II</td> <td style="text-align: center;">Renewable</td> <td> <ul style="list-style-type: none"> • Bid process Management done for power distribution utilities only for procurement of solar, wind, hybrid solar and wind (1 mark for each bidding done for past five years). </td> <td style="text-align: center;">3</td> </tr> <tr> <td></td> <td></td> <td> <ul style="list-style-type: none"> • Procurement of power from solar Roof-top models for power distribution utilities (1 mark for each engagement) </td> <td style="text-align: center;">2</td> </tr> <tr> <td style="text-align: center;">III</td> <td style="text-align: center;">Reliability Improvement (each work carries one mark) (for past 5 years)</td> <td> <ul style="list-style-type: none"> • Technical consultant services for automation of distribution network (33kV, 11kv, 33/11kV Sub-stations) • Support on model for reliability improvement • Support on performance indicators, SWOT analysis and measures to improve performance </td> <td style="text-align: center;">4</td> </tr> </tbody> </table>	Category	Head	Scope of works covered	Max Marks	I	Implementation and monitoring of UDAY/Power for all (for any one of the past three years)	<ul style="list-style-type: none"> • Experience of advising the Discoms as per the UDAY DISCOM Quarterly performance ranking (as on 30th September 2018) <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th style="text-align: center;">Band of Ranks</th> <th style="text-align: center;">Marks to be allotted</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">1 - 10</td> <td style="text-align: center;">5 marks</td> </tr> <tr> <td style="text-align: center;">11 - 20</td> <td style="text-align: center;">4 marks</td> </tr> <tr> <td style="text-align: center;">21 - 30</td> <td style="text-align: center;">3 marks</td> </tr> <tr> <td style="text-align: center;">31 - 40</td> <td style="text-align: center;">2 mark</td> </tr> <tr> <td style="text-align: center;">> 40</td> <td style="text-align: center;">1 mark</td> </tr> </tbody> </table>	Band of Ranks	Marks to be allotted	1 - 10	5 marks	11 - 20	4 marks	21 - 30	3 marks	31 - 40	2 mark	> 40	1 mark	5			<ul style="list-style-type: none"> • Program management for Power for all scheme 	3	II	Renewable	<ul style="list-style-type: none"> • Bid process Management done for power distribution utilities only for procurement of solar, wind, hybrid solar and wind (1 mark for each bidding done for past five years). 	3			<ul style="list-style-type: none"> • Procurement of power from solar Roof-top models for power distribution utilities (1 mark for each engagement) 	2	III	Reliability Improvement (each work carries one mark) (for past 5 years)	<ul style="list-style-type: none"> • Technical consultant services for automation of distribution network (33kV, 11kv, 33/11kV Sub-stations) • Support on model for reliability improvement • Support on performance indicators, SWOT analysis and measures to improve performance 	4	24
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	IV	Digital and IT initiatives (each work carries one mark) (for past 5 years)	<ul style="list-style-type: none"> Support on Digital Initiatives for power distribution utilities Support on Major IT initiatives 	5	
	V	Miscellaneous (each work carries one mark) (for past 5 years)	<ul style="list-style-type: none"> Grid connected and off grid Solar Pump Set Model Implementation of EV policy and support in EV related initiatives Support on Material Management and quality of material 	2	
d	Experience of advising distribution utilities as per the ratings of the MoP for a period of 3 years in the last 4 years (A+ - 4 Marks) (A - 3 Marks) (B+ - 2 Marks) (B - 1 Marks) (If the same Bidder has advised more than one DISCOM in single Financial Year, the DISCOM with higher rating shall be considered for that year in evaluation) (The experience is to be supported by certificates or work orders issued by official of rank not less than rank not less than Superintending Engineer or Executive Engineer of the Utility)				12
e	Identifying and implementation support for cost reduction/revenue enhancement during last 5 years (The experience is to be supported by certificates or work orders issued by official of rank not less than rank not less than Superintending Engineer or Executive Engineer of the Utility)				1
f	Presentation of consultancy firm (all proposed team members to be present during presentation)				10
	S.No	Criteria		Marks	
	1	Approach of Consultancy firm for reduction of ARR gap		5	
	2	Approach of Consultancy firm for improving Discoms ranking in UDAY & MoP rating		3	
	3	Team interaction and presentation style		2	
2	Credentials of the Team (Each of the members should possess the qualities sought along with supporting documents)				25
a.	Senior resources*:	Graduated in Electrical Engineering (or equivalent) with PGDM (From IIMs)/MBA/M.Tech with minimum 9 years of relevant experience in regulatory and analytical support in power distribution business		7	
		Additional qualification of the resource and corresponding marks allotted		3	
		PGDM (IIMs, ISBs, XLRI)	3		
		MBA/M.Tech	2		
		Other PGDM	1		
		Experience of the resource is greater than 12 years		2	
		Minimum 3 years experience with the bidder		3	
b.	Junior resources*:	Graduated in Electrical Engineering (or equivalent) with PGDM (From IIMs)/MBA/M.Tech with minimum 3 years of relevant experience in regulatory and analytical support in power distribution business		4	
		Additional qualification of the resource and corresponding marks allotted		3	
		PGDM (IIMs, ISBs, XLRI)	3		
		MBA/M.Tech	2		
		Other PGDM	1		
		Experience of the resource is greater than 5 years		2	
		With minimum 2 years experience with the bidder		1	
3	TOTAL				100